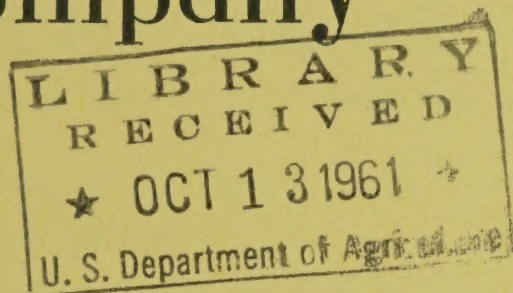


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H. L. PEARCY NURSERY Company

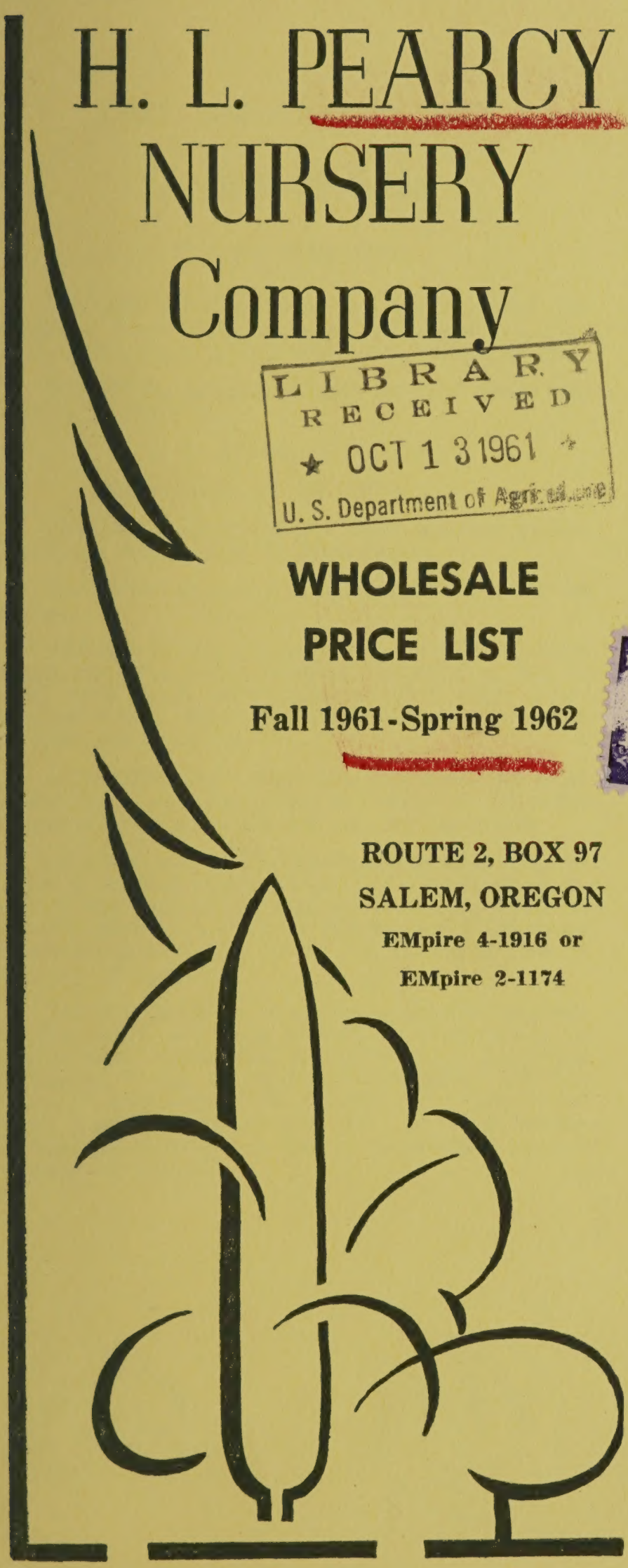


WHOLESALE PRICE LIST

Fall 1961-Spring 1962

ROUTE 2, BOX 97
SALEM, OREGON

EMpire 4-1916 or
EMpire 2-1174



FALL 1961 — SPRING 1962

Terms of Sale

For the Trade Only

PRICES given in this list are intended for wholesale trade only and cancel all previous quotations. All prices quoted are f.o.b. Salem, Oregon.

RATES for quantities apply for each grade and variety as follows:

1 to 24 plants at the 10-rate.

25 or more at the 100-rate.

GRADING standards are those adopted by the American Association of Nurserymen.

PACKING at cost will be charged above prices quoted.

TERMS to buyers of known and established credit are 30 days net from date of invoice. Otherwise, remit cash with order or 25% with order, balance C.O.D. Eight per cent interest is charged on past due accounts.

SHIPPING instructions are requested. All shipments travel at buyer's risk and expense. Arrangements may be made for delivery by our truck.

CLAIMS or COMPLAINTS of any kind must be made in writing within 10 days of receipt of stock, and in the case of spoilage or breakage, must be accompanied by a copy of the Report of Damage furnished by an inspector for the carrier at time of delivery of shipment.

NO WARRANTY, expressed or implied, is given by the seller as to the growth or productivity of any nursery stock sold. Liability in all instances is limited to the original purchase price. No liability is assumed by us should injury befall our stock from hail, fire, flood, frost, or other causes beyond our control. All orders are accepted subject to crop conditions.



Abelia	6
Andromeda	6, 9
Arborvitae	5, 6
Azalea	6
Bamboo	9
Barberry	6, 7
Boxwood	7
Camellia	7
Ceanothus	7
Cedar	4
Cotoneaster	7, 8
Cypress	3, 4
Daphne	8
Dustymiller	7
Euonymus	8
Filbert	3
Fir	3, 5
Firethorn	9
Heather	7, 8
Holly	8
Juniper	4
Laurel	9
Laurestinus	10
Mexican Orange	7
Oregon Grape	8
Osmanthus	9
Osmarea	9
Pernettya	9
Photinia	9
Pine	5
Privet	8
Rhododendron	9
Sarcococca	10
Skimmia	10
Spruce	5
Sweet Gum	3
Viburnum	10
Yew	5

NUT TREES

10 100

FILBERT

Barcelona, round nut, commercial variety.

Daviana, long nut, pollinizer.

Du Chilly, long nut, pollinizer.

4-5 ft., tip layers	.80	.75
3-4 ft., tip layers	.70	.65
2-3 ft., tip layers	.60	.55

Royal, large, heavy-producing commercial variety.

4-5 ft., transplants	1.35	1.25
3-4 ft., transplants	1.25	1.15
2-3 ft., transplants	1.15	1.05
4-5 ft., tip layers	.90	.85
3-4 ft., tip layers	.80	.75
2-3 ft., tip layers	.70	.65

* * * * *

SHADE TREES

LIQUIDAMBAR styraciflua (Sweet Gum)

8-10 ft., branched, B&B	4.25	4.00
6- 8 ft., branched, B&B	3.50	3.25
5- 6 ft., branched, B&B	2.75	2.50

* * * * *

CONIFERS

ABIES concolor (White Fir)

1-Gallon, 6-9 in.	.90	.85
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nobilis (Noble Fir)

15-18 in.	2.10	1.85
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CHAMAECYPARIS law. fletcheri (Fletcher Cypress)

6-7 ft.	4.50	4.25
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law. minima glauca (Little Blue Cypress) Dwarf.

3-Gallon, 10-12 in.	2.35	2.10
1-Gallon, 6 in.	1.05	.95

law. potteni (Potteni Cypress)

1-Gallon, 18-24 in.	1.05	.95
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nestoides (Birdnest Cypress)

12-15 in.	2.60	2.35
10-12 in.	2.35	2.10

CHAMAECYPARIS—Continued

	<u>10</u>	<u>100</u>
nootkatensis glauca (Blue Alaska Cypress) Dwarf.		
12-15 in.	1.65	1.50
pis. cyano viridis (Blue Spire Cypress) Dwarf.		
3- 4 ft.	5.00	4.50
30-36 in.	4.00	3.75
pis. filifera aurea nana (Dwarf Golden Threadbranch Cypress)		
12-15 in.	2.15	1.90
10-12 in.	1.80	1.65
pis. minima compacta (Midget Cypress)		
pis. minima compacta variegata		
thyoides glauca (Blue Whitecedar) Blue dwarf.		
1-Gallon, 6-8 in.	1.05	.95

JUNIPERUS canadensis aurea (**Golden Oldfield Juniper**)

3-Gallon, 12-15 in.	2.10	1.85
1-Gallon, 8-10 in.	.90	.85
chin. hetzi glauca (Blue Hetzi Juniper)		
3-Gallon, 18-24 in.	2.50	2.25
1-Gallon, 8-10 in.	.90	.85
chin. pfitzeriana (Pfitzer Juniper)		
3-Gallon, 18-24 in.	2.65	2.40
1-Gallon, 8-10 in.	.90	.85
chin. pfitzeriana aurea (Golden Pfitzer Juniper)		
3-Gallon, 15-18 in.	2.35	2.10
2-Gallon, 12-15 in.	2.00	1.75
1-Gallon, 8-10 in.	.90	.85
chin. pfitzeriana compacta (Compact Pfitzer Juniper)		
1-Gallon, 8-10 in.	.90	.85
chin. pfitzeriana glauca (Blue Pfitzer Juniper)		
1-Gallon, 8-10 in.	.90	.85
eureka femina, Green, upright.		
1-Gallon, 10-12 in.	.90	.85
excelsa stricta (Spiny Greek Juniper) Pyramidal.		
1-Gallon, 10-12 in.	.90	.85
horiz. plumosa (Andorra Juniper)		
1-Gallon, 8-10 in.	.90	.85
horiz. plumosa Bar Harbor (Bar Harbor Juniper)		
1-Gallon, 8-10 in.	.90	.85
procumbens (Japgarden Juniper)		
2-Gallon, 12-15 in.	2.00	1.75
1-Gallon, 8-10 in.	.90	.85
sabina tamariscifolia (Tamarix Savin Juniper)		
3-Gallon, 15-18 in.	2.65	2.40
3-Gallon, 12-15 in.	2.15	1.90
1-Gallon, 8-10 in.	.90	.85
squamata meyeri (Meyer Juniper)		
3-Gallon, 12-15 in.	2.10	1.85
virg. tripartita (Fountain Red Cedar)		
3-Gallon, 18-24 in.	1.75	1.60

	<u>10</u>	<u>100</u>
PICEA albertiana conica (Alberta Spruce)		
1-Gallon, 6- 9 in.	1.05	.95
excelsa nidiformis (Nest Spruce)		
1-Gallon, 6 inches	1.05	.95
PINUS aristata (Bristlecone Pine)		
1-Gallon, 6 inches	.80	.75
mugo mughus (Mugho Pine)		
1-Gallon, 6 inches	1.05	.95
thunbergi (Japanese Black Pine)		
1-Gallon, 15-18 in.	1.05	.95
PSEUDOTSUGA taxifolia (Douglas Fir)		
6- 8 ft.	5.00	4.50
5- 6 ft.	4.25	4.00
30-36 in.	2.75	2.50
TAXUS baccata (English Yew) Semi-spreading, vase form.		
4- 5 ft.	5.25	4.75
3- 4 ft.	4.25	4.00
30-36 in.	3.50	3.25
(Larger specimen available.)		
baccata (English Yew) Spreading.		
30-36 in.	3.50	3.25
24-30 in.	3.00	2.75
baccata erecta (Upright English Yew)		
4- 5 ft.	5.25	4.75
3- 4 ft.	4.25	4.00
30-36 in.	3.50	3.25
24-30 in.	3.00	2.75
1-Gallon, 8-10 in.	1.05	.95
(Larger specimen available.)		
baccata fastigiata (Irish Yew) Green, upright.		
4½-5 ft.	5.50	5.00
4 -4½ ft.	5.00	4.50
3½-4 ft.	4.25	4.00
3 -3½ ft.	3.75	3.50
30-36 in.	3.25	3.00
baccata fastigiata aurea (Golden Irish Yew)		
30-36 in.	3.25	3.00
24-30 in.	2.75	2.50
18-24 in.	2.25	2.00
baccata repandens (Repandens Yew)		
1-Gallon, 8-10 in.	1.05	.95
cuspidata (Japanese Yew) Semi-spreading.		
4- 5 ft.	5.50	5.00
cuspidata hicksi (Hicks Yew) Columnar.		
1-Gallon, 8-10 in.	1.05	.95
THUJA occ. pumila (Little Gem Arborvitae)		
1-Gallon, 6- 8 in.	.90	.85
occ. pyramidalis (Pyramidal Arborovitae)		
1-Gallon, 15-18 in.	.85	.80

THUJA—Continued

	<u>10</u>	<u>100</u>
occ. umbraculifera (Umbrella Arborvitae)		
12-15 in.	1.80	1.65
1-Gallon, 6- 8 in.	.85	.80
or. beverleyensis (Golden Column Arborvitae)		
1-Gallon, 10-12 in.	.85	.80
or. bonita (Bonita Arborvitae)		
15-18 in.	2.35	2.10
1-Gallon, 8-10 in.	.85	.80
or. Daly's nana (Daly's Nana Arborvitae)		
1-Gallon, 8-10 in.	.85	.80
* * * * *		

BROAD-LEAVED EVERGREENS**ABELIA** Edward Goucher

1-Gallon, 9-12 in.	.85	.80
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grandiflora (**White Abelia**)

1-Gallon, 12-15 in.	.85	.80
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ANDROMEDA polifolia nana (**Dwarf Bog Rosemary Andromeda**)

1-Gallon, 6- 9 in.	1.00	.90
1-Gallon, 6 inches	.80	.75

AZALEA hexe—Single violet-red, late.

Macrantha—Double pink form, late.

1-Gallon, 8-10 in. spread	.85	.80
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BERBERIS buxifolia nana (**Dulcis Nana Barberry**)

9-12 in., B&B & 3-Gallon	1.50	1.35
6- 9 in., B&B & 1-Gallon	1.20	1.10
1-Gallon, 6 inches	.85	.80

chenaulti (**Chenault Barberry**)

1-Gallon, 9-12 in.	1.60	1.45
1-Gallon, 6- 9 in.	1.10	1.00

darwinii nana (**Dwarf Darwin Barberry**) Rare.

1-Gallon, 6 inches	1.10	1.00
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diversifolia (**Multiform Barberry**)

9-12 in.	1.60	1.45
1-Gallon, 6- 9 in.	1.10	1.00

julianae (**Wintergreen Barberry**)

30-36 in.	3.50	3.25
24-30 in.	2.90	2.65
3-Gallon, 18-24 in.	2.35	2.10
15-18 in., B&B & 3-Gallon	1.85	1.70
12-15 in., B&B & 2-Gallon	1.55	1.40
1-Gallon, 9-12 in.	1.10	1.00

julianae nana (**Dwarf Wintergreen Barberry**)

1-Gallon, 9-12 in.	1.35	1.25
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stenophylla irwini (**Irwin Barberry**)

12-15 in., B&B & 3-Gallon	1.60	1.45
9-12 in., B&B & 1-Gallon	1.20	1.10
1-Gallon, 6- 9 in.	.85	.80

BERBERIS—Continued

	<u>10</u>	<u>100</u>
triacanthophora (Three Spine Barberry)		
30-36 in.	3.00	2.75
24-30 in.	2.50	2.25
18-24 in., B&B & 3-Gallon	2.05	1.80
15-18 in., B&B & 3-Gallon	1.65	1.50
12-15 in., B&B & 1-Gallon	1.35	1.25
1-Gallon, 9-12 in.	1.10	1.00
verruculosa (Warty Barberry)		
18-24 in.	3.00	2.75
12-15 in., B&B & 3-Gallon	2.05	1.80
9-12 in., B&B & 2-Gallon	1.60	1.45
1-Gallon, 6- 9 in.	1.10	1.00
BUXUS sempervirens arborescens (Truetree Boxwood) Sheared to pyramids and columns. (Specify which.)		
30-36 in.	6.00	5.50
24-30 in.	4.25	4.00
18-24 in.	3.25	3.00
Partly sheared		
30-36 in.	3.00	2.75
24-30 in.	2.50	2.25
18-24 in.	2.00	1.75
CALLUNA vul. Mrs. H. E. Beale (Beale Heather)		
1-Gallon, 6- 8 in.	.70	.65
CAMELLIA japonica Cheerful		
japonica Finlandia Red		
1-Gallon, 1 year, 1 bud and up	1.50	1.35
CEANOTHUS gloriosus (Pointreyes Ceanothus)		
1-Gallon, 6- 9 in.	.85	.80
CENTAUREA cineraria (Dustymiller)		
1-Gallon, 6- 9 in.	.70	.65
CHOISYA ternata (Mexican Orange)		
1-Gallon, 9-12 in.	.85	.80
COTONEASTER dammeri (Bearberry Cotoneaster)		
1-Gallon, 6- 9 in.	.70	.65
franchetti (Franchet Cotoneaster)		
Orange berries.		
2- 3 ft., B&B & 3-Gallon	1.80	1.65
18-24 in.	1.50	1.35
1-Gallon, 9-12 in.	.80	.75
microphylla (Rockspray Cotoneaster)		
Low, spreading.		
1-Gallon, 12-15 in.	1.20	1.10
1-Gallon, 9-12 in.	.85	.80
microphylla thymifolia (Thyme Rockspray Cotoneaster)		
1-Gallon, 9-12 in.	.85	.80
panosa nana (Dwarf Silverleaf Cotoneaster)		
1-Gallon, 6- 9 in.	.85	.80
parnayi (Brighthead Cotoneaster) Red berries.		
18-24 in., B&B & 3-Gallon	1.70	1.55
praecox (Creeping Cotoneaster)		
1-Gallon, 6- 9 in.	.85	.80

COTONEASTER—Continued

	<u>10</u>	<u>100</u>
repens (Redbox Cotoneaster)		
3-Gallon, 15-18 in.	1.50	1.35
1-Gallon, 9-12 in.	.85	.80
salicifolia (Willow-leaf Cotoneaster)		
3-Gallon, 18-24 in.	1.80	1.65
1-Gallon, 12-15 in.	.85	.80
DABOECIA polifolia alba (White Irish Belle Heather)		
pol. atropurpurea (Purple Irish Belle Heather) June-Oct.		
1-Gallon, 10-12 in.	.90	.85
DAPHNE burkwoodi (Burkwood Daphne)		
1-Gallon, 9-12 in.	1.10	1.00
cneorum (Rock Daphne) Fragrant pink.		
1-Gallon, 6 inches	.85	.80
odora (Winter Daphne) Early spring blooming.		
12-15 in.	1.80	1.65
1-Gallon, 6- 9 in.	1.10	1.00
ERICA carnea rosea (Heather) Rose-pink, May.		
carnea Springwood White, Feb.-April.		
vagans Maxwell (Maxwell Red Heather) Summer.		
vagans Maxwell (Maxwell White Heather) Summer.		
1-Gallon, 6- 8 in.	.70	.65
mediterranea hybrida (Mediterranean Heather) Feb.-April.		
1-Gallon, 8-10 in.	.80	.75
1-Gallon, 6- 8 in.	.70	.65
stricta (Corsican Heath) Early summer blooming.		
1-Gallon, 10-12 in.	.80	.75
carnea King George (King George Heather) Nov.-Jan.		
1-Gallon, 6- 8 in.	.80	.75
carnea vivella (Vivella Heather) Feb.-May.		
1-Gallon, 6- 8 in.	.90	.85
EUONYMUS jap. variegatus (Evergreen Euonymus)		
1-Gallon, 6- 9 in.	.75	.70
ILEX angustifolia (Narrow-leaf Holly)		
1-Gallon, 6- 9 in.	.90	.85
cornuta burfordi (Burford Chinese Holly)		
1-Gallon, 6- 9 in.	.90	.85
crenata rotundifolia (Japanese Holly)		
1-Gallon, 9-12 in.	.90	.85
pyramidalis (Dutch Holly) Heavily berried.		
3-Gallon, 18-24 in.	2.00	1.75
LIGUSTRUM jap. coriaceum (Crinkleleaf Privet)		
1-Gallon, 9-12 in.	1.10	1.00
MAHONIA aquifolium (Oregon Grape)		
1-Gallon, 6- 9 in.	.90	.85

	<u>10</u>	<u>100</u>
OSMANTHUS delavayi (Delavay Osmanthus)		
Compact.		
1-Gallon, 9-12 in.	.90	.85
ilicifolius (Holly Osmanthus) Dark green foliage.		
1-Gallon, 9-12 in.	.90	.85
OSMAREA burkwoodi (Burkwood Osmarea)		
1-Gallon, 15-18 in.	.80	.75
PERNETTYA mucronata (Chilean Pernettya) Male.		
1-Gallon, 9-12 in.	1.10	1.00
1-Gallon, 6- 9 in.	.80	.75
mucronata rosea, pink berries.		
1-Gallon, 6- 9 in.	.85	.80
mucronata rosea, red berries.		
1-Gallon, 9-12 in.	1.20	1.10
1-Gallon, 6- 9 in.	.85	.80
mucronata alba, white berries.		
1-Gallon, 6 inches	.85	.80
PHOTINIA glabra (Japanese Photinia)		
3-Gallon, 15-18 in.	1.80	1.65
1-Gallon, 12-15 in.	.90	.85
PIERIS japonica (Japanese Andromeda)		
Compact, low.		
1-Gallon, 9-12 in.	1.10	1.00
japonica variegata (Whiterim Japanese Andromeda)		
1-Gallon, 6- 9 in.	1.10	1.00
PLEIOBLASTUS humilis (Low Bamboo) Lush foliage, leaves 12 inches long, canes 6 to 10 feet in height.		
2-cane clumps	2.75	2.50
3-cane clumps	3.75	3.50
PRUNUS laurocerasus zabeliana (Zabel Laurel)		
12-15 in.	1.50	1.35
1-Gallon, 9-12 in.	.85	.80
lusitanica (Portugal Laurel) Compact, dark green.		
15-18 in.	1.75	1.60
1-Gallon, 12-15 in.	1.10	1.00
PYRACANTHA Government Red (Firethorn)		
1-Gallon, 9-12 in.	.80	.75
RHODODENDRON —Numerous varieties including:		
Bowbells	Mme. Cheroze	
Cilpinense	Neriiarb	
Mayday	Unique	
1-Gallon, 6- 8 in.	1.75	1.50
Blue Diamond —Compact dwarf, blue flowers.		
1-Gallon, 8-10 in.	1.65	1.50
1-Gallon, 6- 8 in.	1.10	1.00
Impeditum —Purple-blue dwarf.		
3-Gallon, 8-10 in.	1.65	1.50

	<u>10</u>	<u>100</u>
SARCOCOCCA hookeriana humilis (Small Himalayan Sarcococca)		
1-Gallon, 6 inches	1.00	.90
ruscifolia (Fragrant Sarcococca) Dwarf growing.		
2-Gallon, 9-12 in.	1.35	1.25
1-Gallon, 6- 9 in.	1.00	.90
SKIMMIA japonica (Japanese Skimmia) Female.		
1-Gallon, 12-15 in.	1.35	1.25
japonica—Male.		
1-Gallon, 12-15 in.	1.35	1.25
japonica alba—White-berried female.		
1-Gallon, 6- 8 in.	1.10	1.00
japonica nana—Dwarf female.		
1-Gallon, 8-10 in.	1.35	1.25
1-Gallon, 6- 8 in.	1.10	1.00
VIBURNUM davidi (David Viburnum)		
Low growing.		
2-Gallon, 10-12 in.	1.65	1.50
1-Gallon, 6- 8 in.	1.05	.95
tinus (Laurestinus Viburnum) Winter-blooming.		
15-18 in.	1.50	1.35
1-Gallon, 9-12 in.	.85	.80

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